Thank You for Attending the June 2012 Release Webinar

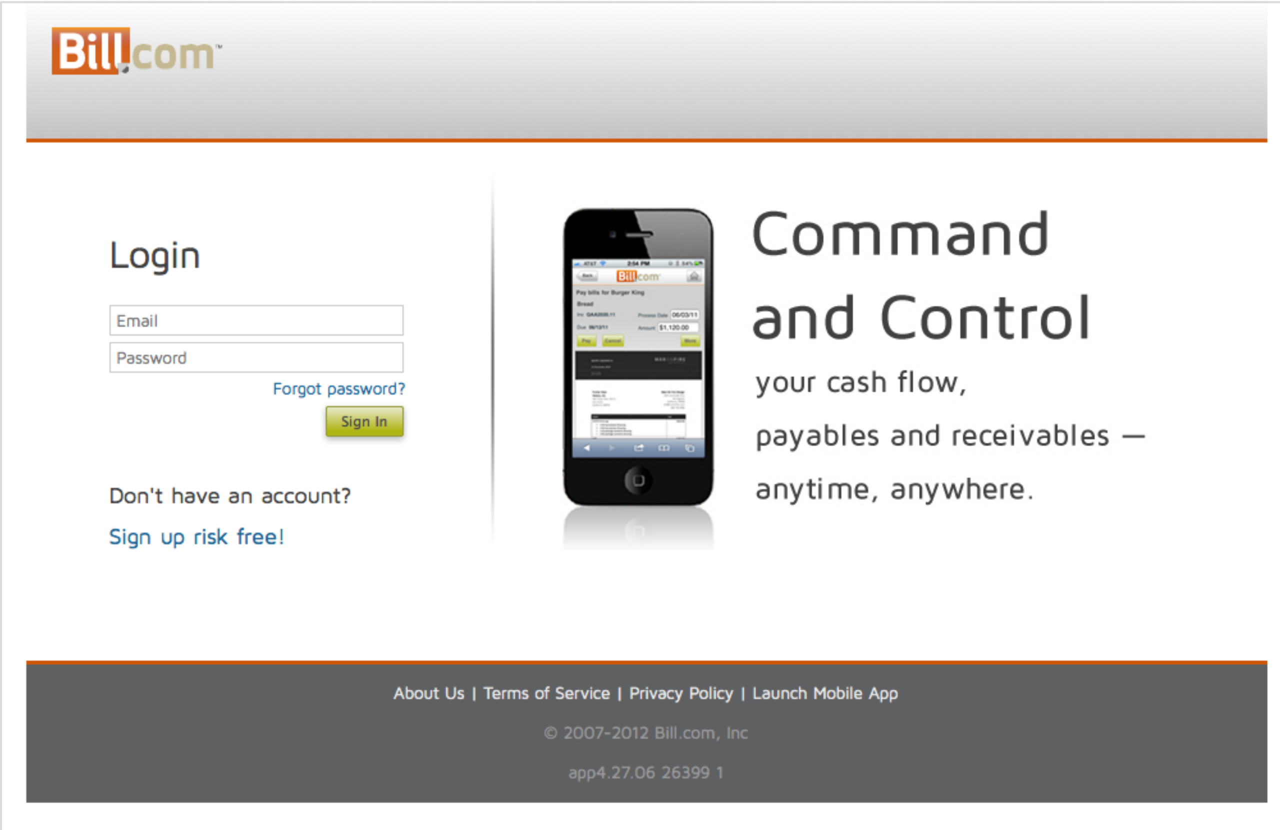
Today's webinar will be recorded and available for replay.

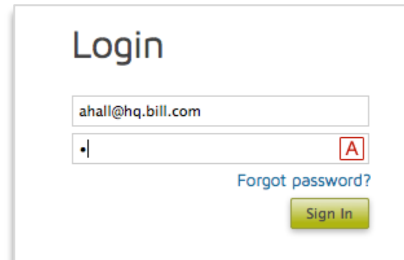
User Experience Enhancements

User Experience

- Enhancements

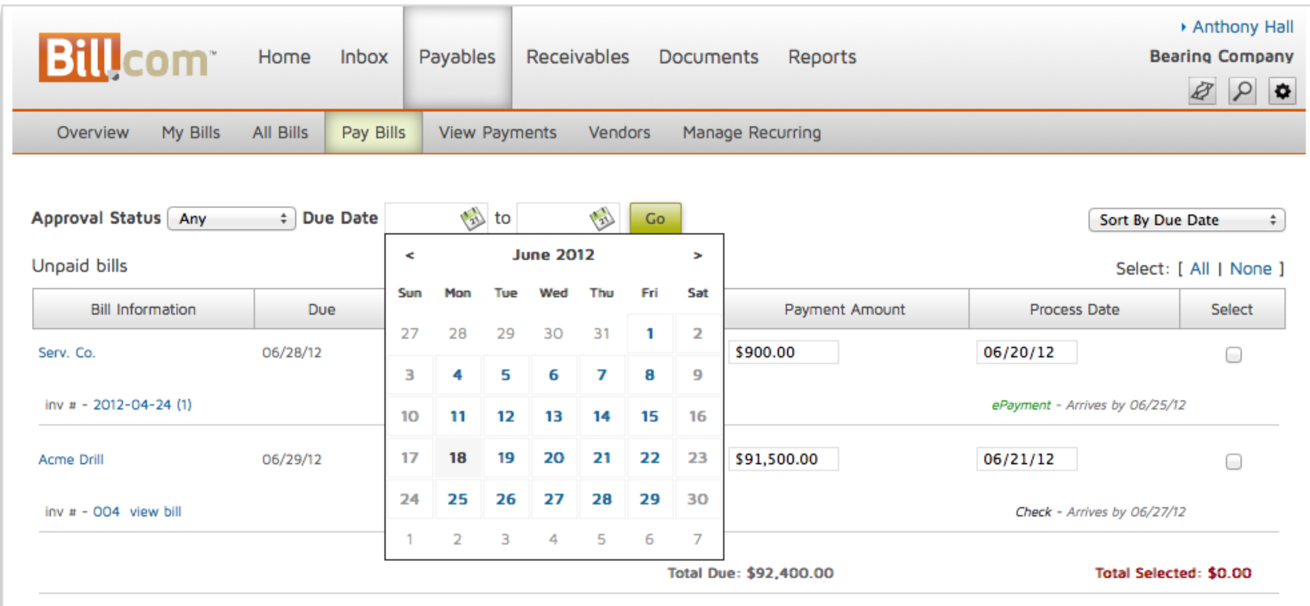
New login page





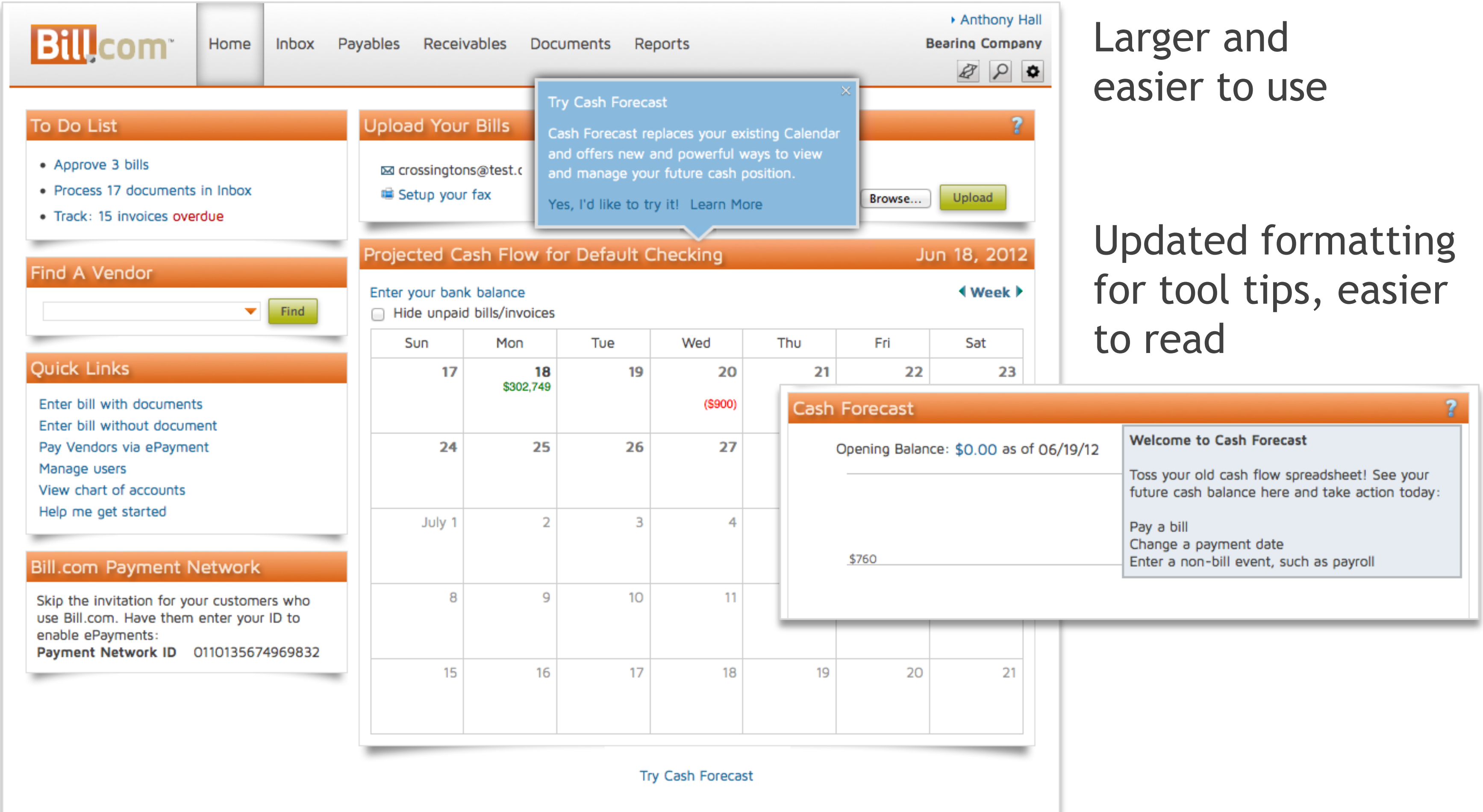
Caps-lock detection

Calendar date selector



Larger and easier to use

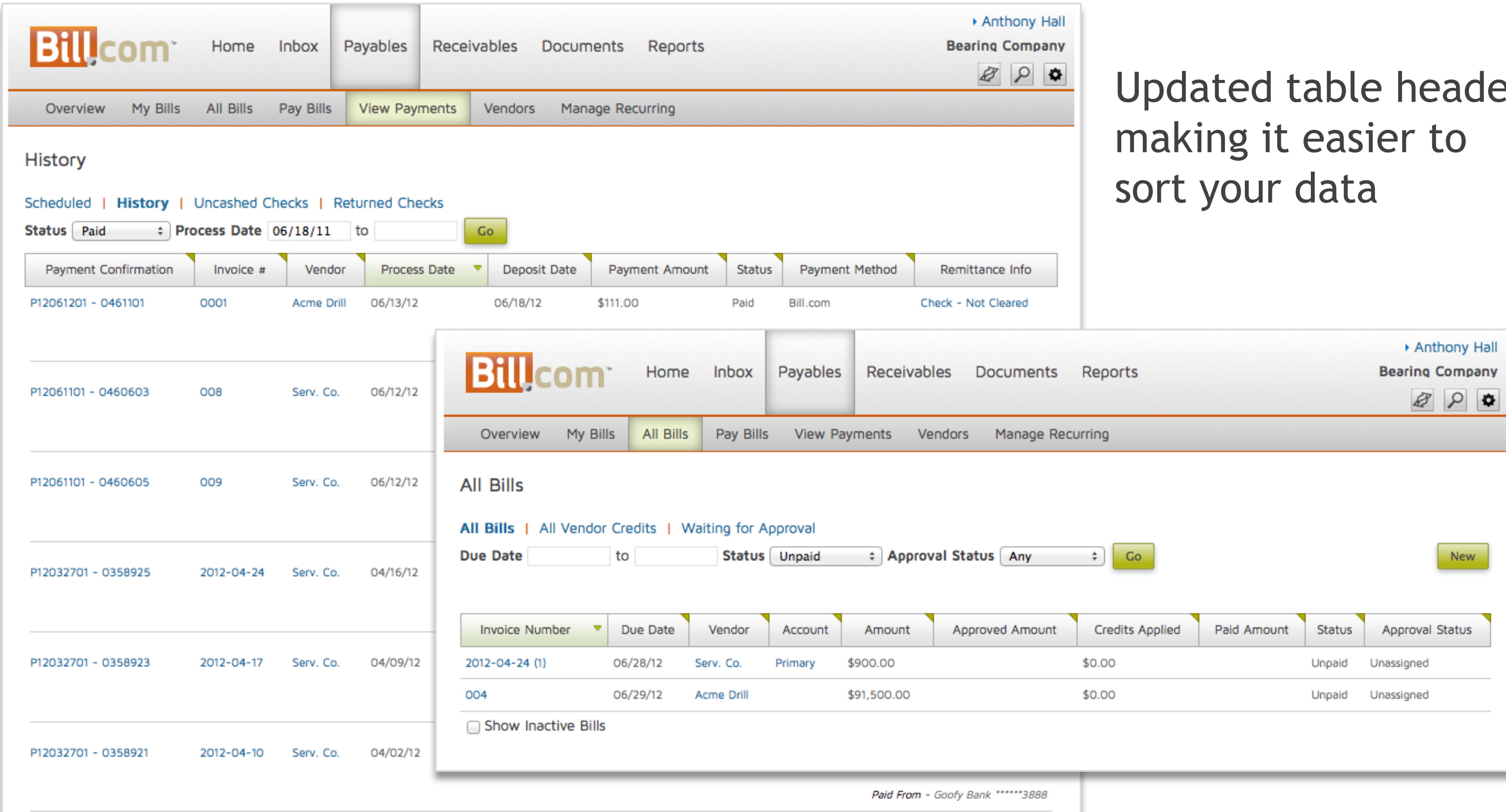
Feature Indicators



Larger and easier to use

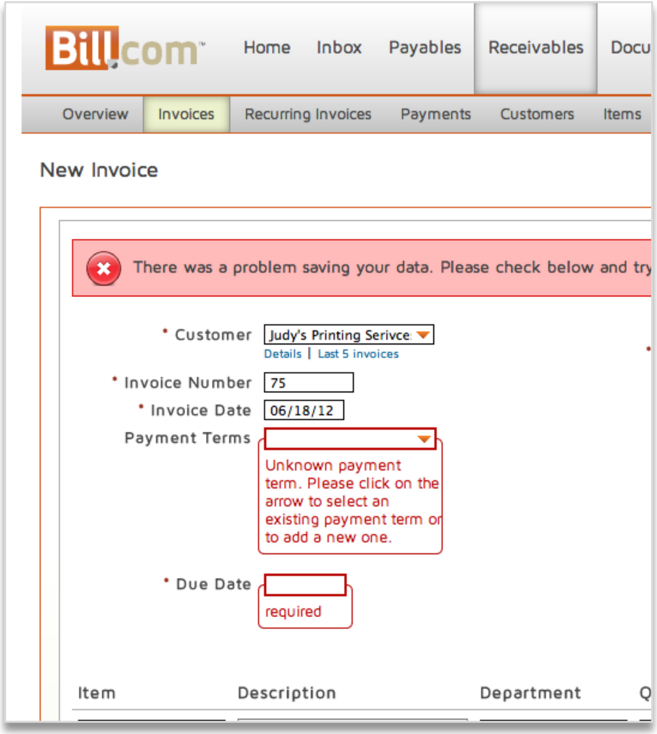
Updated formatting for tool tips, easier to read

Table sorts



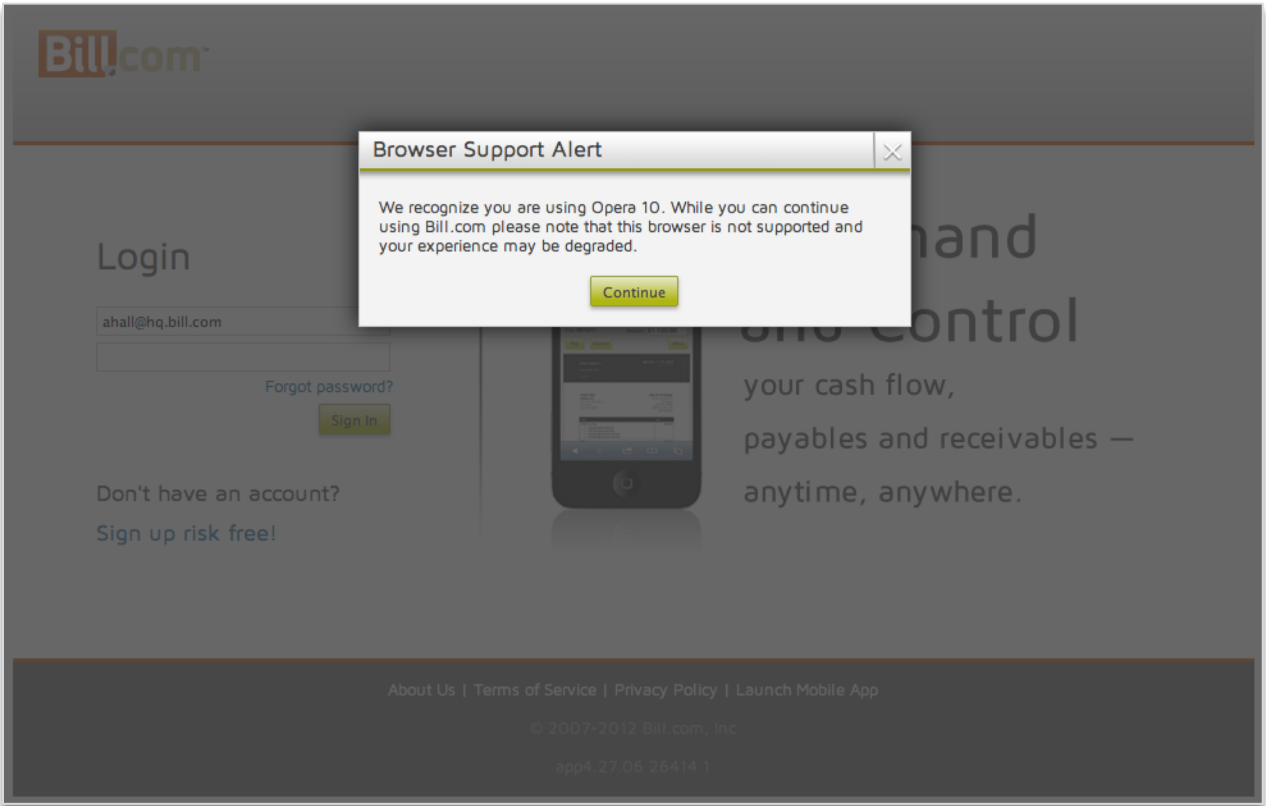
Updated table headers, making it easier to sort your data

Error messages



Updated error messages

Browser and platform detection



In the interest of providing best customer experience

- We added in older browser detection to alert users – this does not block users from the site

And a few other things

- Based on customer feedback, we've increased font size across the application.

Cash Forecast GA

- Formerly known as CashView

Cash Forecast GA – formerly CashView

What is it?

- A cash forecasting tool to allow you to project and plan your cash flow over the next 3 months.

Who's it for?

- For our customers who want visibility into future cash balances for the business

Why?

- Allows you to view future cash balances graphically using projected bills and invoices
- Quickly spot potential cash problems early so you can take action
- Rapidly make changes to your cash to resolve the problem
- Return to graph to see the outcomes of your changes

Welcome to Cash Forecast

Cash Forecast – a picture of your cash flow

- In 3 months, how much cash will you have?
- Lose sleep about overdrawing your Checking?
- Shift cash among accounts to pay bills?
- Track cash flow with a spreadsheet?
- No idea when customer payments are coming?

Picture your future, take action today

We start with your bank balance, subtract bills you're scheduled to pay, and add payments you're scheduled to receive. Then we forecast a picture of your cash flow.

Anything unexpected? Out of the ordinary? Zoom in and make adjustments.

To start:

Enter your bank balance
Review your Cash Forecast chart

Generally Available – no longer in BETA

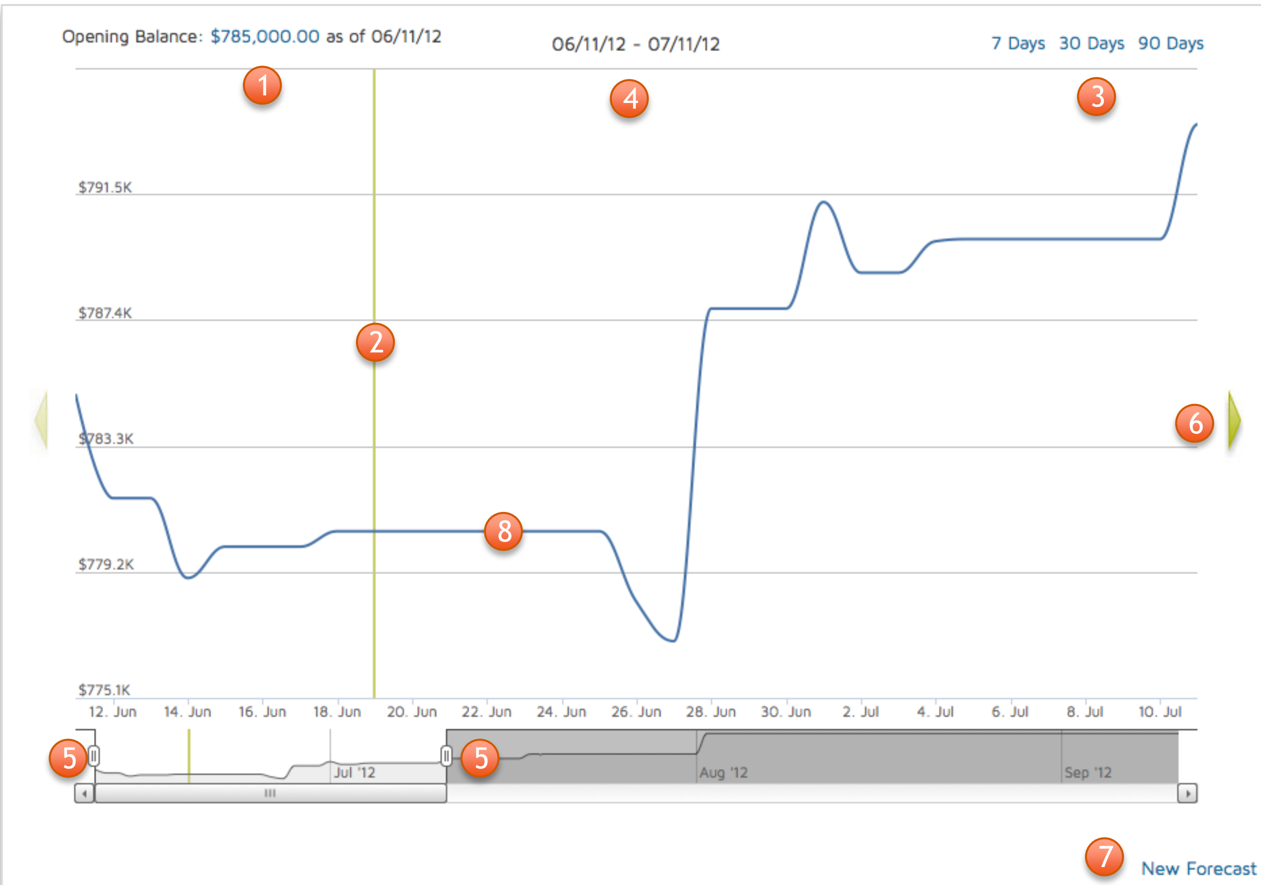
Replaces old calendar for all new orgs

New clearer name

Improved feature functionality

Improved ease of use

Cash Forecast – Graph overview



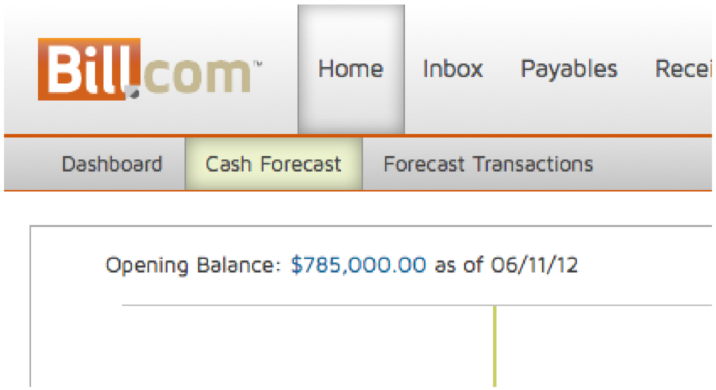
1. Update bank balance
2. Line marks today
3. Date range selector
4. Graph range
5. Slider to change dates
6. Arrow to view calendar
7. New forecast link
8. Spot upcoming dips in cash

Cash Forecast - Details Table Overview

Forecast Date	Name	Type	Amount	Balance	Actions
06/11/12	Starting Book Balance	Starting Book Balance	$785,000.00	$785,000.00	
06/12/12	Angelo	Bill	($3,400.00)	$781,600.00	Pay | Change
06/14/12	Angelo	Bill	($1,300.00)	$780,300.00	Pay | Change
06/14/12	Angelo	Bill Pay	($1,300.00)	$779,000.00	
06/15/12	Inflow	Forecast	$2,323.00	$781,323.00	Change
06/15/12	Angelo	Bill Pay	($1,300.00)	$780,023.00	

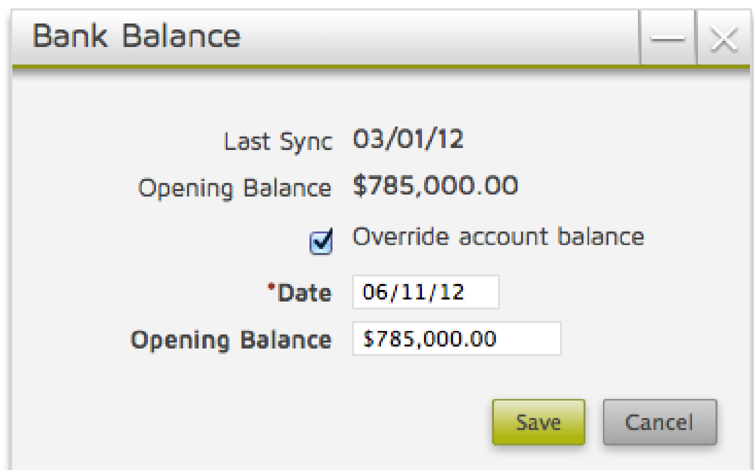
1. Table ordered by forecast date
2. Projected bank balance column
3. Forecast transactions adjust balance
4. Actions column to make changes
5. Added customer and vendor name

Cash Forecast - Update Bank Balance



For accounts syncing with QuickBooks for Windows or Intacct, your book balance will sync automatically

To override the balance, check the box and enter your opening bank balance and date



Cash Forecast – Update bank balance

For accounts not syncing the book balance, cash forecast will need an updated bank balance regularly

Forecast Date	Name	Type	Amount	Balance	Actions
06/11/12	Starting Book Balance	Starting Book Balance	$785,000.00	$785,000.00	
06/12/12	Angelo	Bill	($3,400.00)	$781,600.00	Pay | Change
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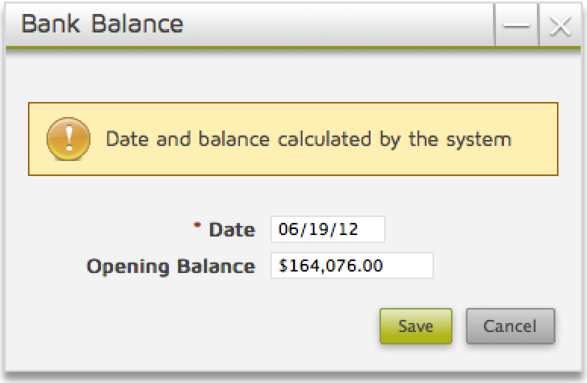
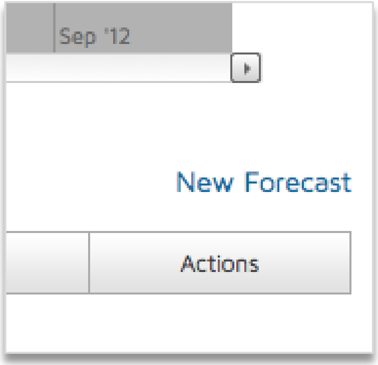
06/15/12	Inflow	Forecast	$2,323.00	$781,323.00	Change
06/15/12	Angelo	Bill Pay	($1,300.00)	$780,023.00	

If your bank balance is not updated for more than 7 days, Cash Forecast will use today's projected bank balance from the details table.

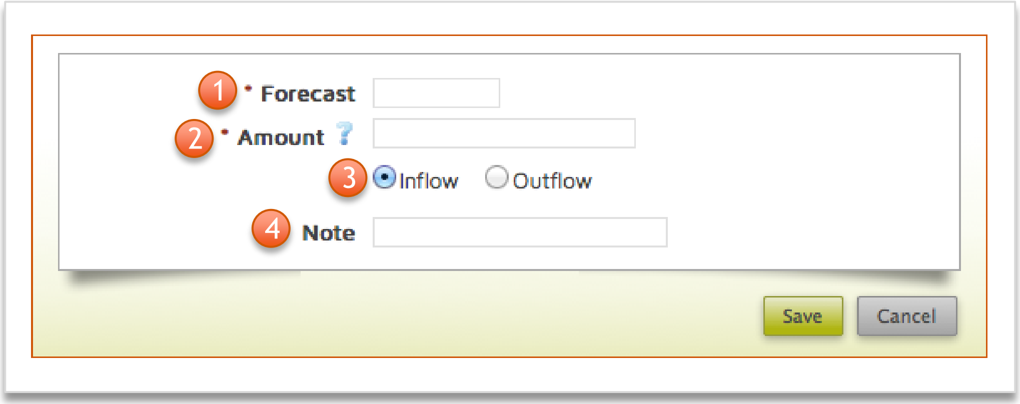


Cash Forecast - Forecast Transactions



To add a transaction that isn't in Bill.com, click New Forecast

These transactions won't affect your books: we use them only to project your expected cash flow.



1. Enter forecast date - date expected to effect bank account
2. Amount of transaction
3. Choose inflow or outflow
4. Note for reminder

Payables Approvals

- Enhanced Controls

Payables Approvals - enhanced controls

What is it?

- "Lock down" bills/vendor credits from being edited once approved

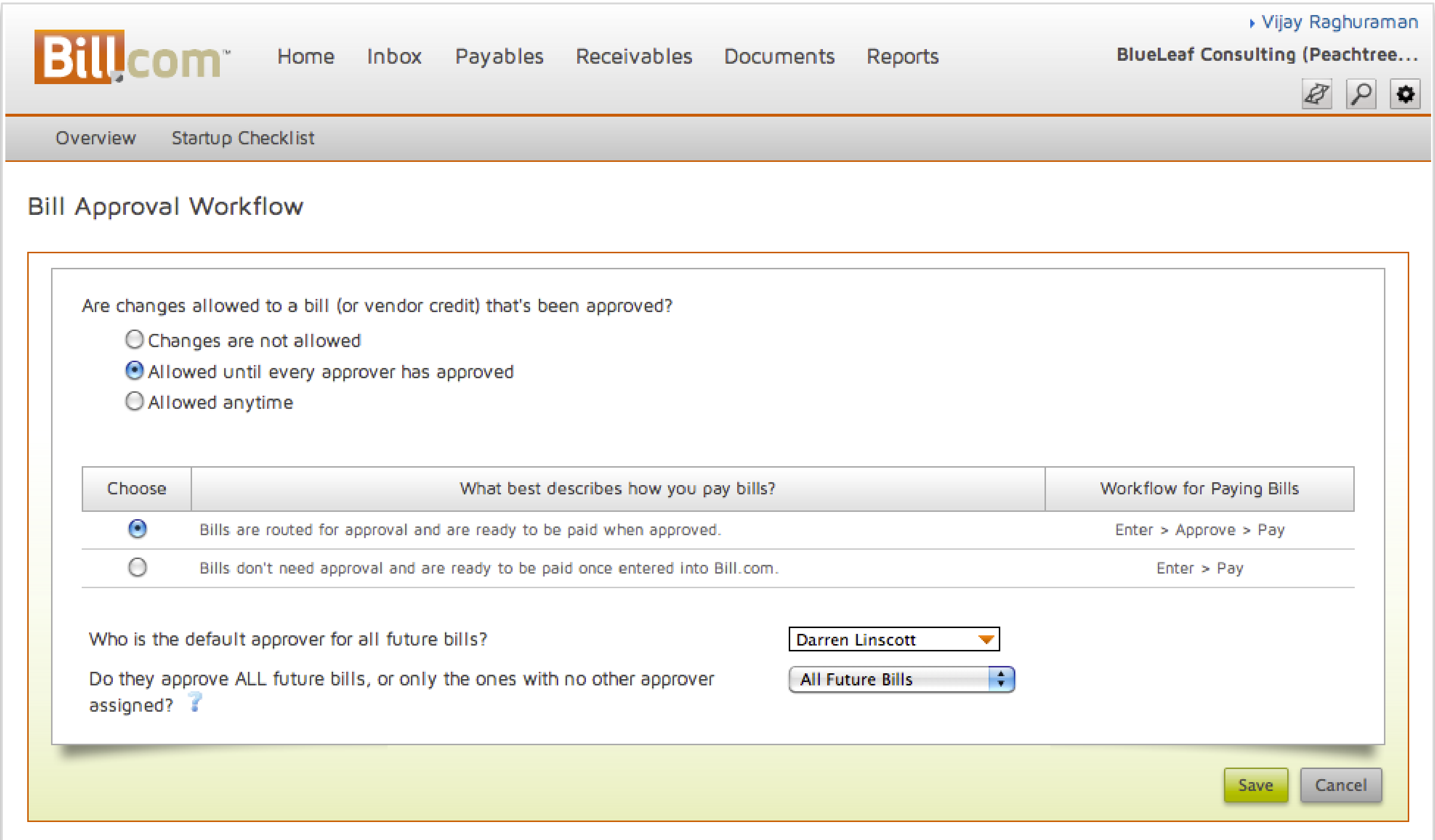
Who's it for?

- All payables users

Why?

- Allows you to have more control than previously over changes in the payables process

Payables Approvals - enhanced controls



Access the new controls to prevent changes to Approved Payables by hovering the Gear and click Setting Overview > Approvals under Payables.

Payables Approvals - enhanced controls

Depending on the setting, when trying to edit a approved bill, non-Administrator user is guided to contact their Administrator, and Administrators are guided on changing the Approval setting.

Bill.com™

Payables Overview

- Navigation Improvements

Payables Overview – navigation improvements

What is it?

- Clicking on the Payables tab takes you to the Overview page instead of Pay Bills

Who's it for?

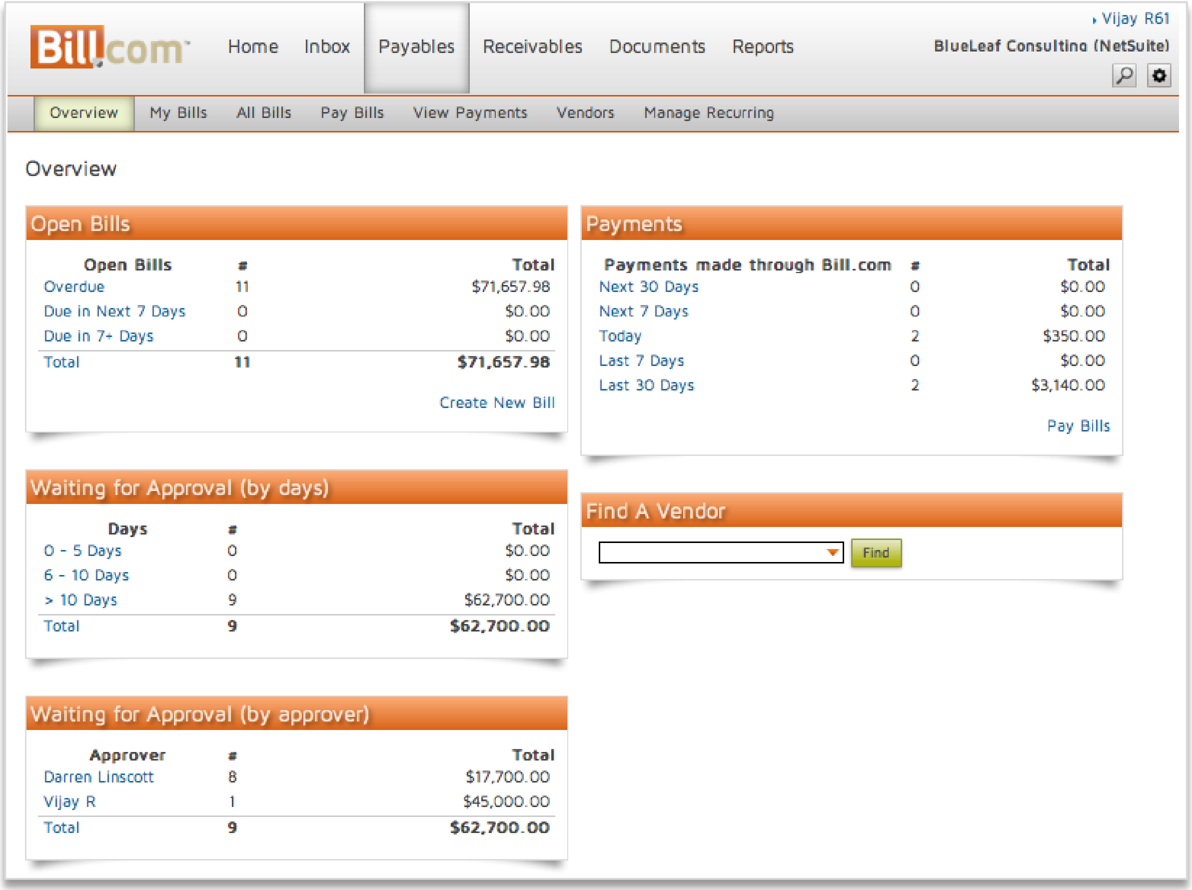
- All payables users

Why?

- More consistent navigation
- Page shows summary view with different actions, instead of forcing the pay bills option

Payables Overview - navigation improvements

Now, click on Payables tab takes you to the Overview page instead of “Pay Bills”



Payables Overview– navigation improvements

Waiting for Approval (by days)

Days	#	Total
0 - 5 Days	0	$0.00
6 - 10 Days	0	$0.00
> 10 Days	9	$62,700.00
Total	9	

Waiting for Approval (

Approver	#
Darren Linscott	8
Vijay R	1
Total	9

Waiting for Approval

All Bills | All Vendor Credits | **Waiting for Approval**

Approver Any Days Waiting Any Go

Invoice #	Due	Vendor	Total	Status	Approval	Approver
00387	05/21/12	Blue Apple Design	$200.00	Unpaid	Assigned	Darren Linscott
00386	05/16/12	Blue Apple Design	$800.00	Unpaid	Assigned	Darren Linscott
00390	12/14/11	Blue Apple Design	$2,940.00	Unpaid	Assigned	Darren Linscott
00385	12/14/11	Blue Apple Design	$2,000.00	Unpaid	Assigned	Darren Linscott
1003	12/05/11	ACME Welding	$45,000.00	Unpaid	Assigned	Vijay R
00323G	12/02/11	Blue Apple Design	$2,940.00	Unpaid	Assigned	Darren Linscott
00323	11/26/11	Blue Apple Design	$2,940.00	Paid	Assigned	Darren Linscott
00383	11/23/11	Blue Apple Design	$2,940.00	Paid	Assigned	Darren Linscott
00323A	09/19/11	Blue Apple Design	$2,940.00	Paid	Assigned	Darren Linscott

☐ Show Inactive Bills

Did you know? You can quickly get an overview of how long bills have been pending approval, and who's holding on to them?

Receivables

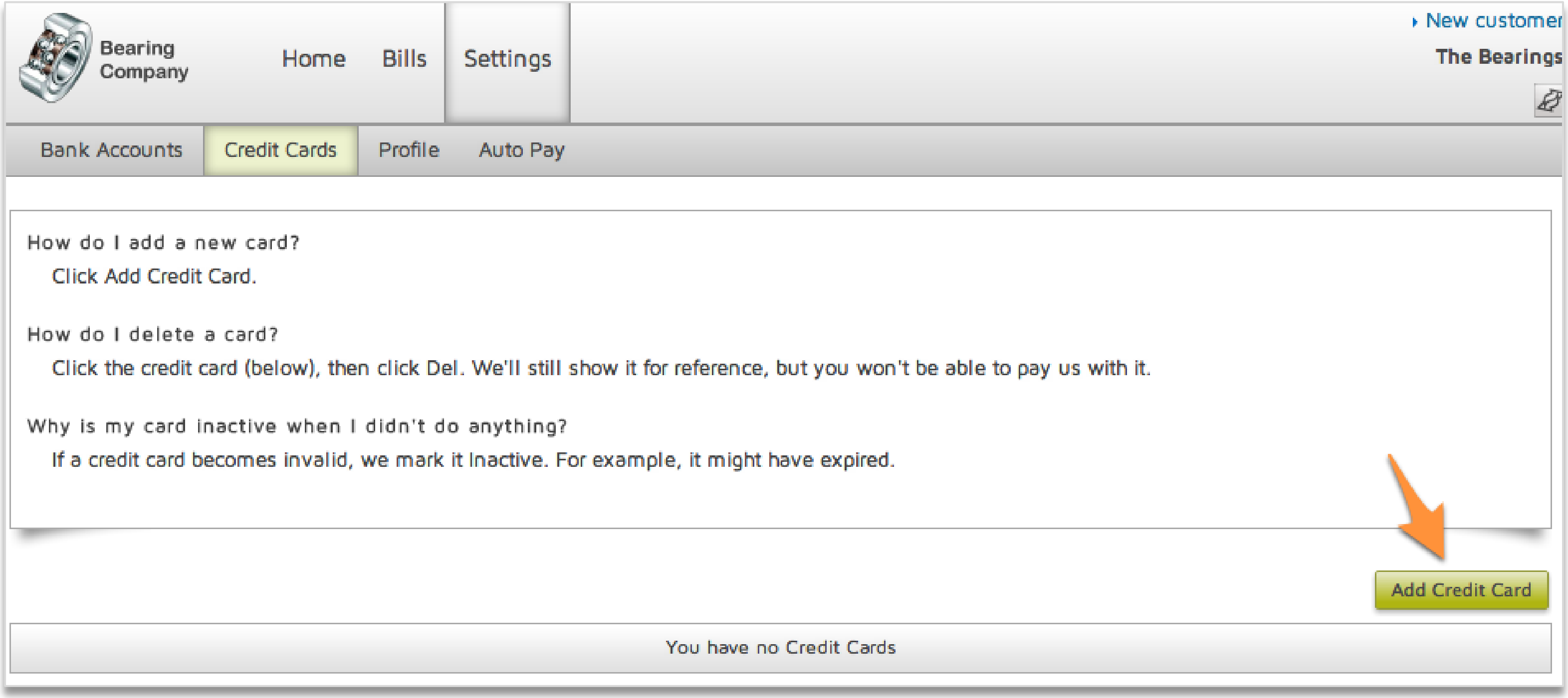
- Credit Card in your branded website

Credit Card on your Branded Website

- **What is it?**
  - Your customers can now also add a credit card / set up Auto Pay before you invoice them
- **Who's it for?**
  - Receivables users who want their customers to set up their account with credit card before there is an invoice to pay
  - Customers who want to update their credit card without paying at the same time
- **Why?**
  - You want your customers to enable Auto Pay on Credit Card before you invoice them
  - Customer credit card will expire

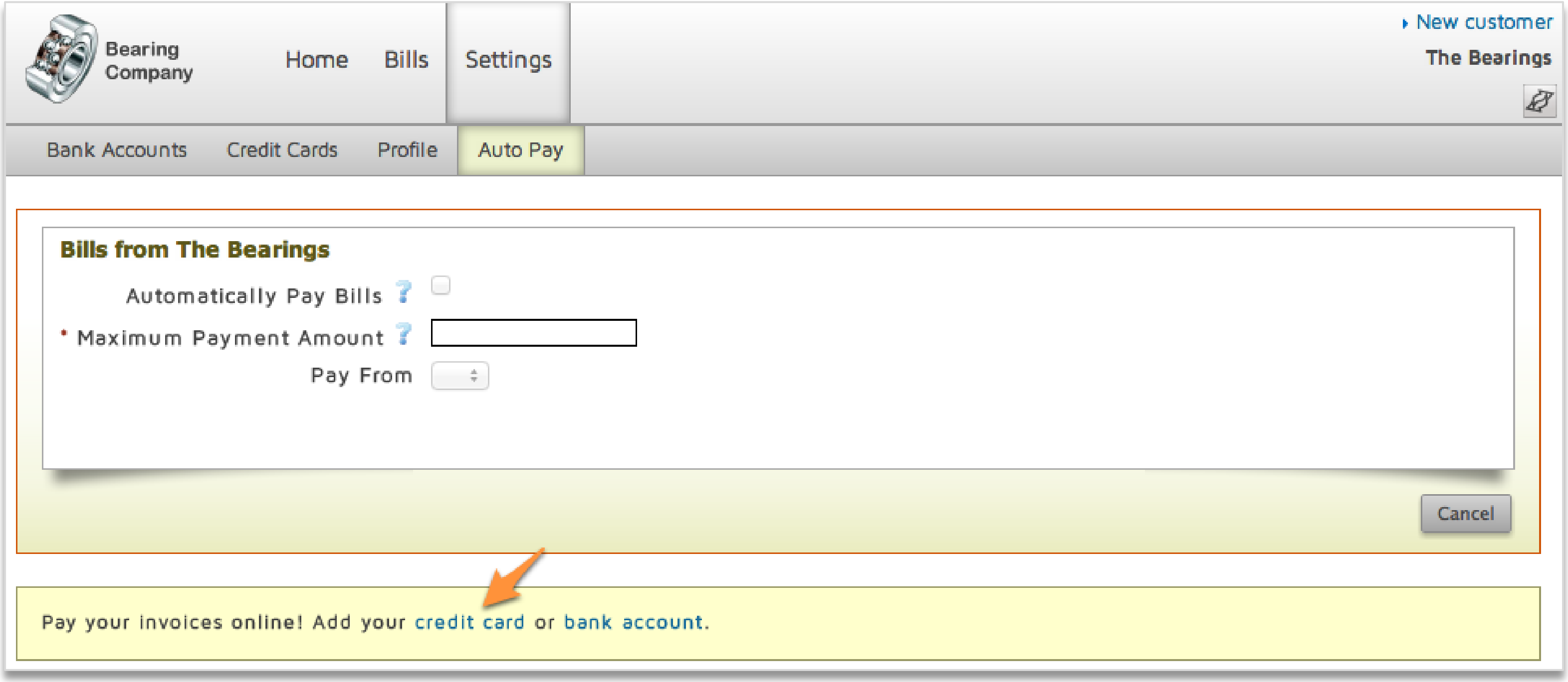
Add Credit Card

Customers can now add a credit card without an open invoice



Auto Pay with Credit Card

Customers can add a credit card to enable Auto Pay before you invoice them



Payables / Receivables

- Notes – better collaboration

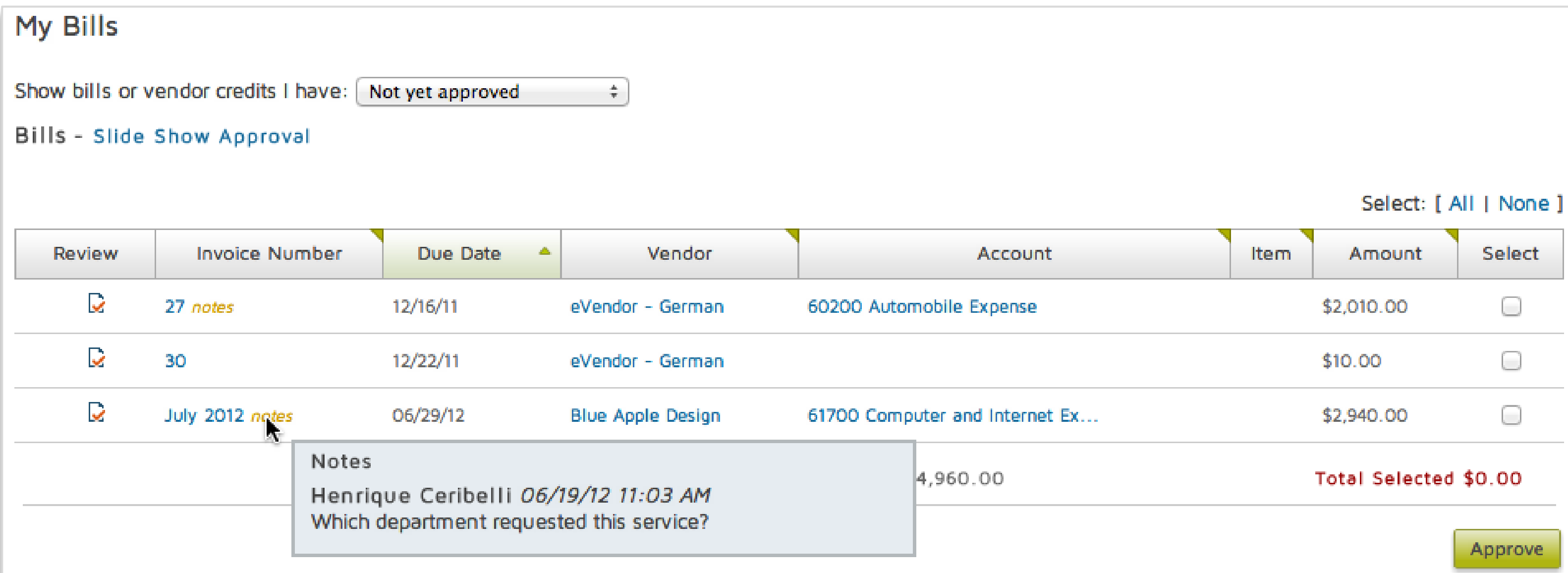
Notes - better collaboration

- **What is it?**
  - We made notes more prominent / visible in Payables
    - similar to what we had in Receivables
- **Who’s it for?**
  - Anybody using bill approval / notes on bills, vendors, customers
- **Why?**
  - Make notes front and center so users don’t miss important information
  - Let users preview notes on My Bills (list of bills to approve)
  - Enhance internal collaboration
  - Consistency (make it similar to notes in AR)

Notes on My Bills

Hover *notes* to view all the notes for a bill

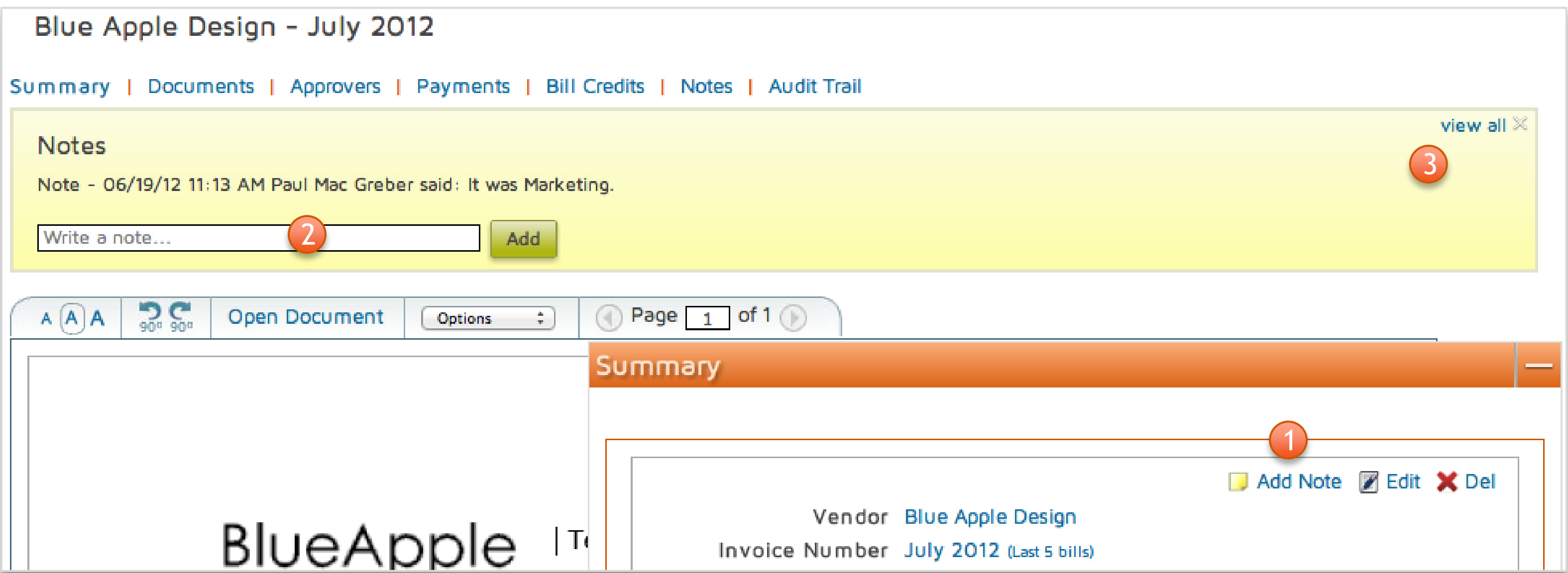
- Quickly approve bills that don't require special attention
- Review in details bills with special instructions from approvers



Bill Summary – Most Recent Note

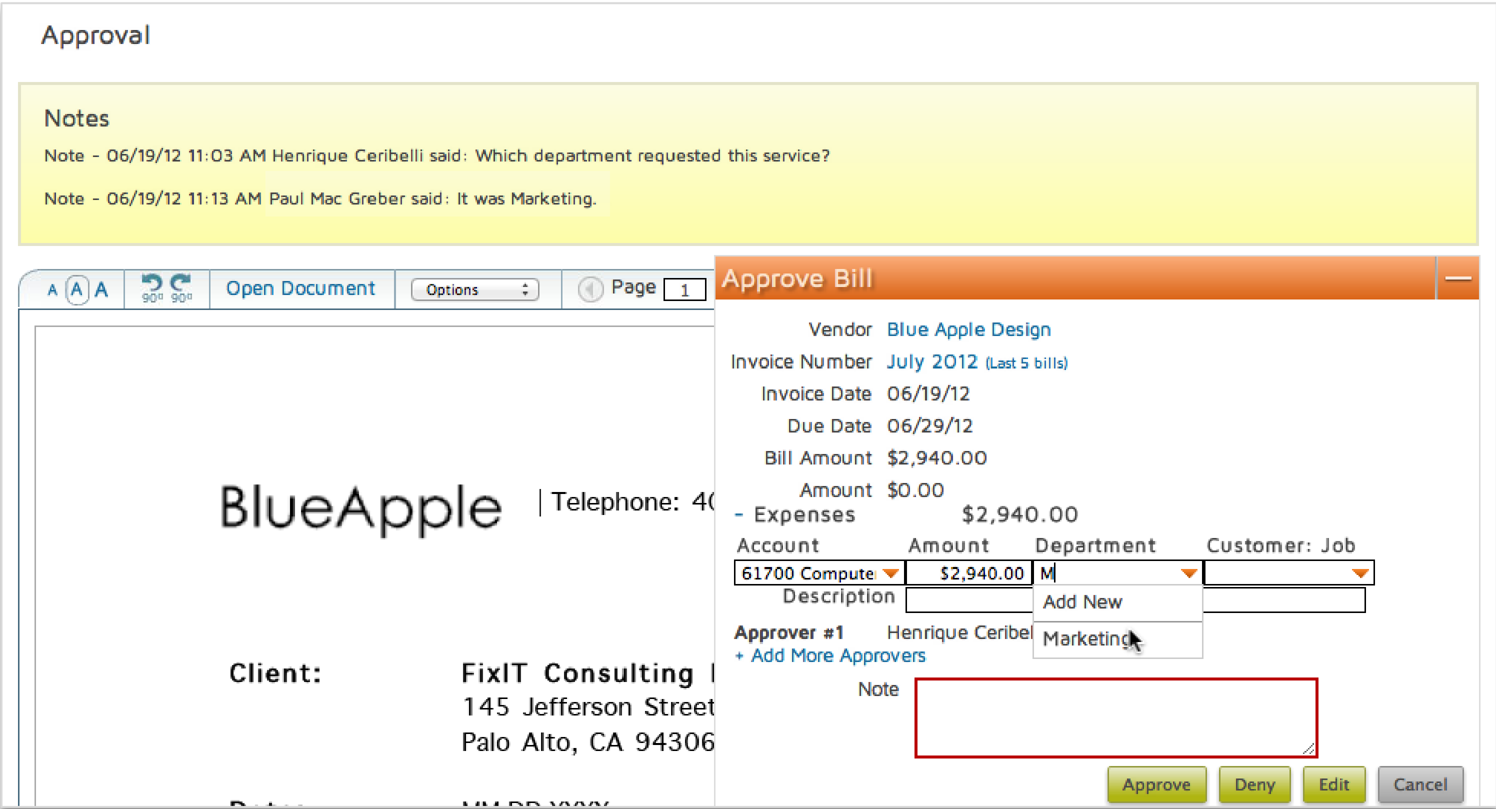
The most recent note will always be visible

1. To write the first note, click **Add Note**
2. Write a response right there below the note
3. **View all** shows all past notes



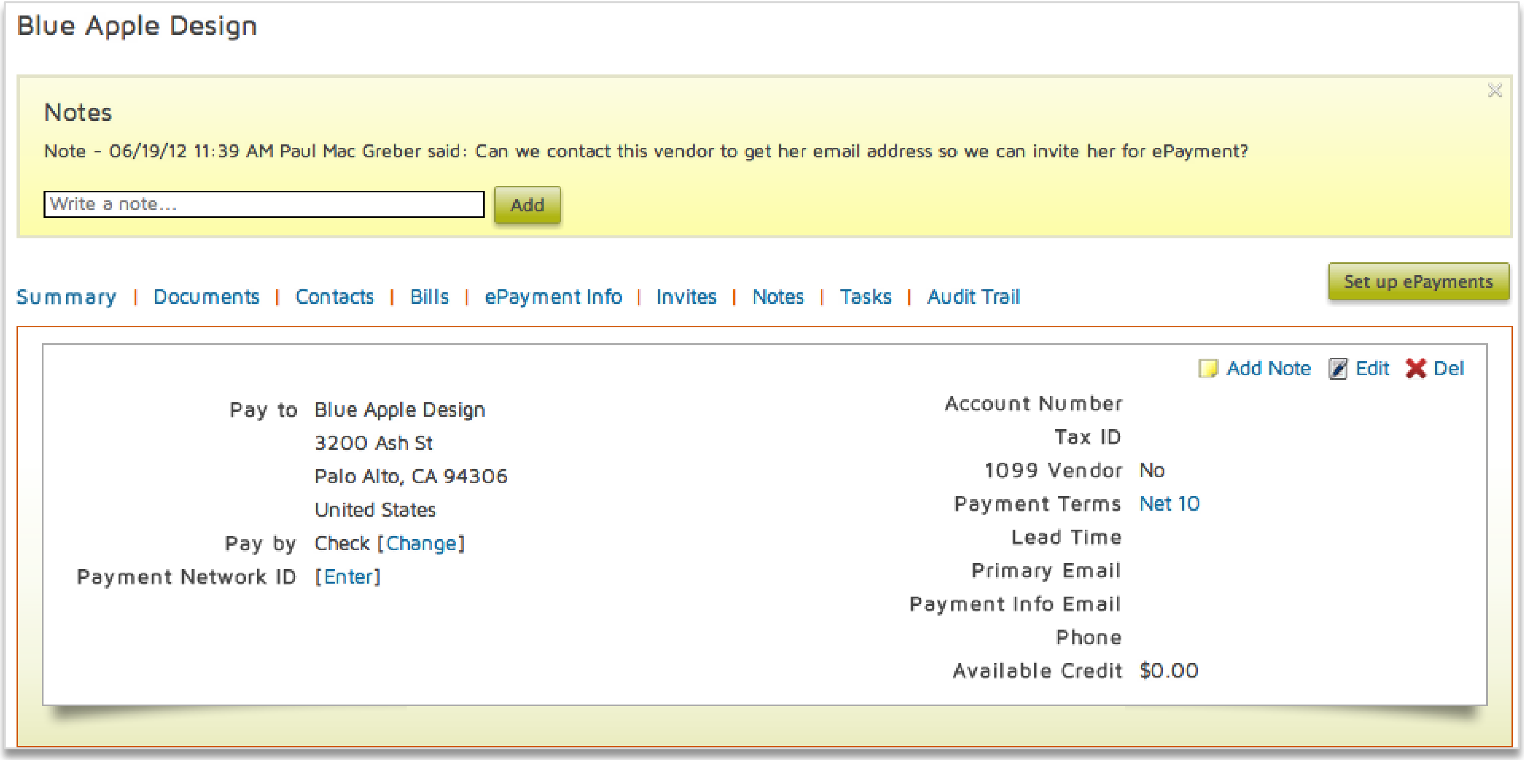
Bill Approval – All Notes on Top

All notes will always be visible above the bill on approval



Notes on Vendors / Customer

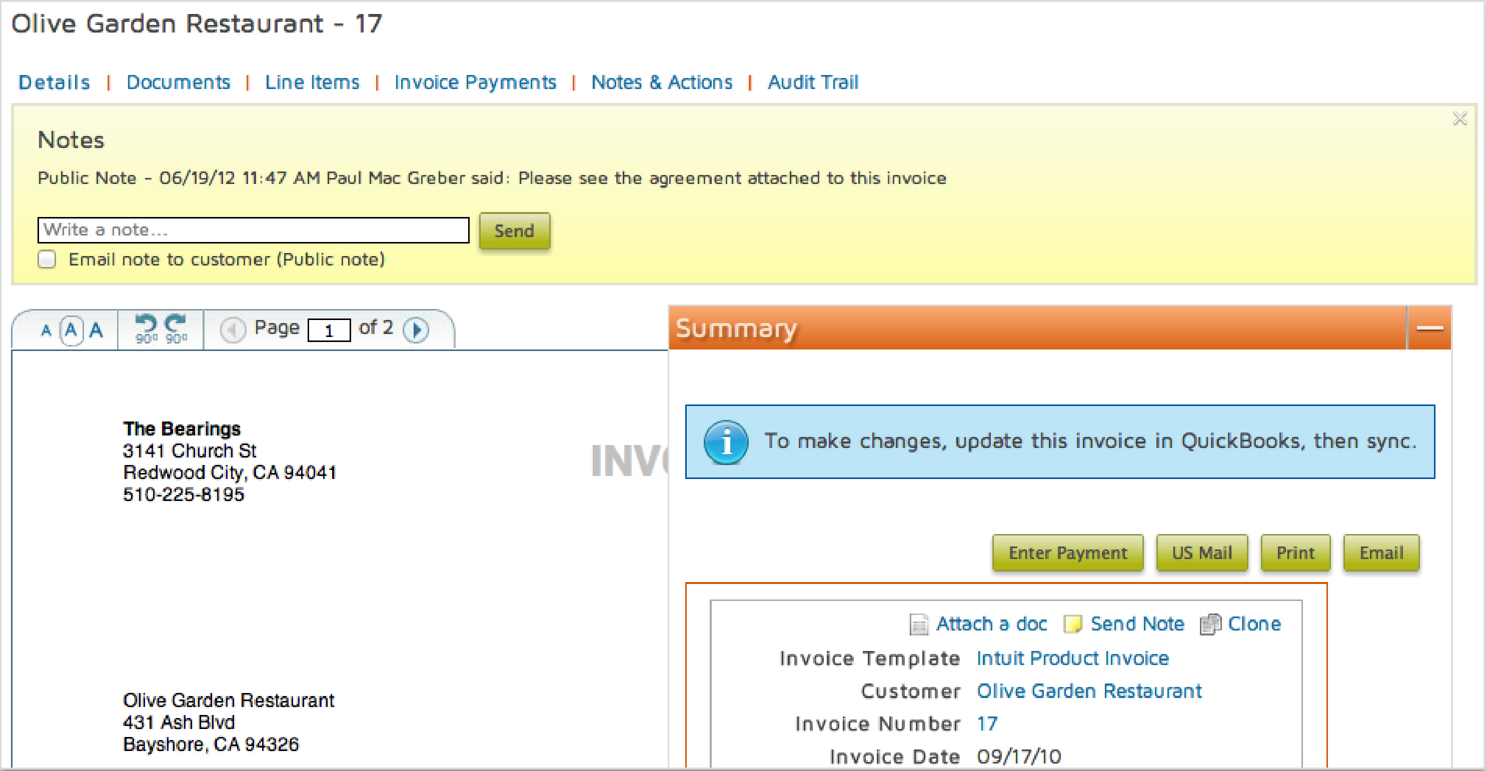
- Use notes for internal collaboration around Vendors and Customers
- Similar to the bill summary



Notes on Invoices

On receivables, also use public notes to collaborate with your customers

- Public note is emailed to your customer and also visible in the branded website
- For internal collaboration, don't select the box "public note"



Q&A